

HOW THE TOP 5 STAKEHOLDERS MEASURE S&OP SUCCESS

Do you need to accelerate supply chain decision-making? With S&OP you can ensure faster response to disruptions and uncertainty. Use these key metrics to get your S&OP stakeholders on board and improve the process.

SUPPLY CHAIN LEADERS

- ◇ Customer service
- ◇ Total supply chain costs
- ◇ Forecast accuracy and bias
- ◇ Inventory levels and write-off costs
- ◇ Supplier reliability
- ◇ Expediting costs



FINANCE

- ◇ Cash flow
- ◇ Gross profit
- ◇ Order to cash cycle time
- ◇ Inventory velocity
- ◇ Budgets



OPERATIONS

- ◇ Total supply chain costs
- ◇ Asset utilization
- ◇ Production and distribution capacity



SALES

- ◇ Customer service
- ◇ Top line revenue
- ◇ Order cycle time
- ◇ Lost sales



CUSTOMER SERVICE

- ◇ Service levels
- ◇ Order cycle time
- ◇ Growth plans



Our cloud-based S&OP, Supply Chain Planning, and Inventory Optimization solutions advance performance for hundreds of companies every day.

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